

University of Florida  
Florida Cooperative Extension Service  
**Salary Model for Current Employees**  
Note: Data current as of August 16, 2005

Date:
Applicant/Agent:
County:

- |  |   |                 |                 |                 |  |           |  |
|--|---|-----------------|-----------------|-----------------|--|-----------|--|
| Step 1. Educational Base Salary. From the list below, enter a base salary according to the agent's college degree:<br><table style="margin-left: 40px; border: none;"><tr><td>B.S. ...</td><td style="text-align: right;">\$ 33,000</td></tr><tr><td>M.S. ...</td><td style="text-align: right;">\$ 40,000</td></tr><tr><td>Doct. ...</td><td style="text-align: right;">\$ 44,000</td></tr></table> | B.S. ...  | \$ 33,000       | M.S. ...        | \$ 40,000       | Doct. ...  | \$ 44,000 | Step 1. <input style="width: 80px; border: 1px solid black;" type="text" value="\$0"/> |
| B.S. ...   | \$ 33,000   |                 |                 |                 |  |           |  |
| M.S. ...   | \$ 40,000   |                 |                 |                 |  |           |  |
| Doct. ...  | \$ 44,000   |                 |                 |                 |  |           |  |
| Step 2. Rank. Enter the appropriate value for the agent's rank:<br><table style="margin-left: 40px; border: none;"><tr><td>Rank 1: \$0</td><td style="text-align: right;">Rank 3: \$5,000</td></tr><tr><td>Rank 2: \$3,000</td><td style="text-align: right;">Rank 4: \$5,800</td></tr></table>  | Rank 1: \$0   | Rank 3: \$5,000 | Rank 2: \$3,000 | Rank 4: \$5,800 | Step 2. <input style="width: 80px; border: 1px solid black;" type="text"/> |           |  |
| Rank 1: \$0  | Rank 3: \$5,000   |                 |                 |                 |  |           |  |
| Rank 2: \$3,000  | Rank 4: \$5,800   |                 |                 |                 |  |           |  |
| Step 3. Experience. Multiply \$550 times the agent's number of years of credited experience.   | Step 3. <input style="width: 80px; border: 1px solid black;" type="text"/>              |                 |                 |                 |  |           |  |
| Step 4. Location Differential. Based on cost of living (up to 10%)   | Step 4. <input style="width: 80px; border: 1px solid black;" type="text" value="\$0"/>  |                 |                 |                 |  |           |  |
| Step 5. Market Value Adjustment. Only enter a figure authorized by the Associate Dean, Florida Cooperative Extension Service.  | Step 5. <input style="width: 80px; border: 1px solid black;" type="text"/>              |                 |                 |                 |  |           |  |
| Step 6. Program Leaders \$1,000  | Step 6. <input style="width: 80px; border: 1px solid black;" type="text"/>              |                 |                 |                 |  |           |  |
| Step 7. Add steps 1-6. This is the agent's Estimated Salary:   | Step 7. <input style="width: 80px; border: 3px double black;" type="text" value="\$0"/> |                 |                 |                 |  |           |  |
| Step 8. Supervisory Stipend (CEDs Only.) 15%   | Step 8. <input style="width: 80px; border: 1px solid black;" type="text"/>              |                 |                 |                 |  |           |  |

**Note:** CED's will receive 15% additional salary over the estimated formula..