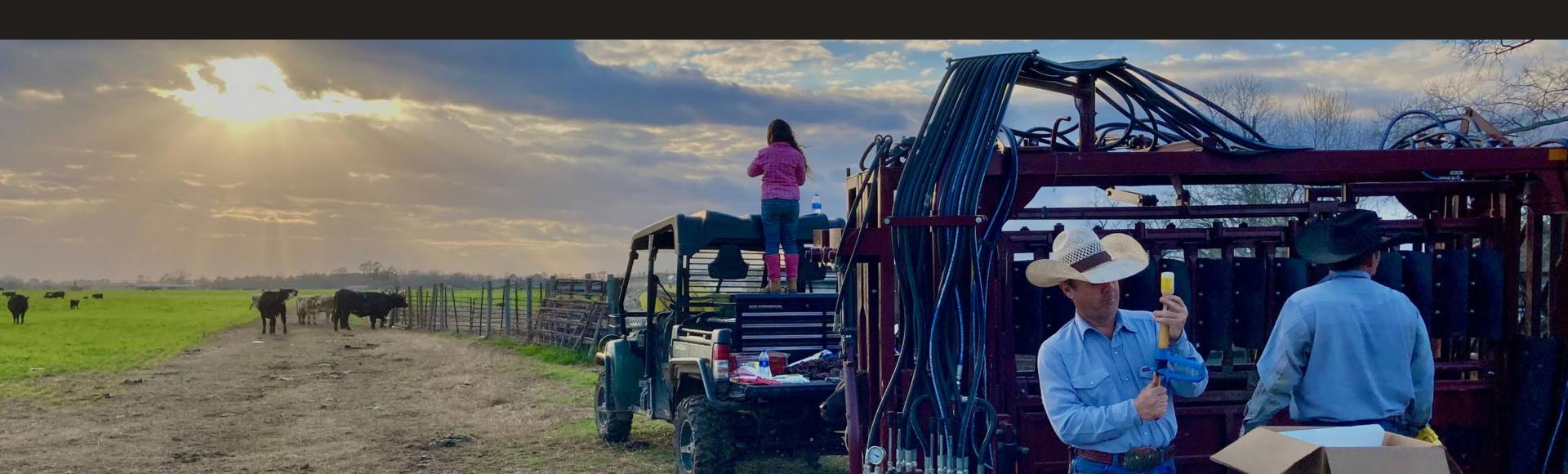




LIVING THE HIGH LIFE

Theory of the First 80%



Cow/Calf

Stocker







1920'S

2020's



GENETICS

CASTRATION IMPLANTING

PRECONDITIONING



MORTAILTY/MORBIDITY

Assessing the Stocker Operation Using Benchmarks

Jane Parish – Extension Beef Cattle Specialist, Mississippi

State University

Table 1. Calf morbidity	rates considered low- or high-risk by	stocker operators
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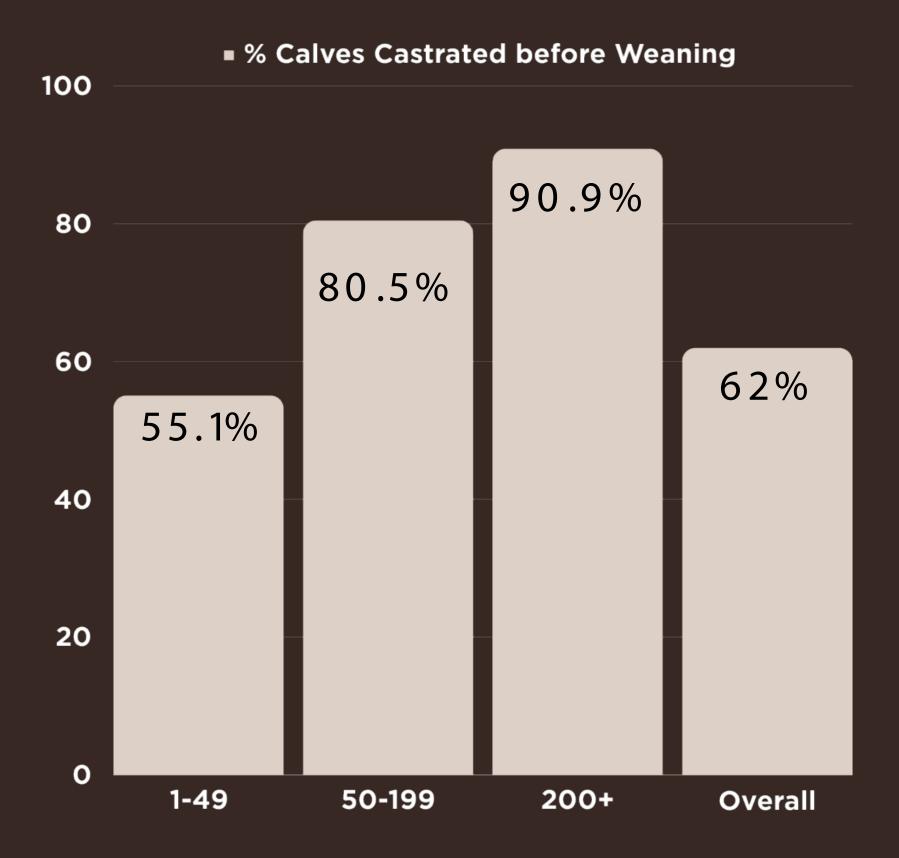
j							
	Low-risk morbidity rate	High-risk morbidity rate					
Pure stocker operators (not also cow-calf or feedlot operations)	6.6%	27.5%					
All stocker operations running 2,500+ head	7.1%	31.5%					
Stocker operators younger than 35 years of age	6.9%	30.2%					

Operation size, number of head	Mortality (death loss) rate			
1-199	1.2%			
200-499	1.2%			
500-999	1.4%			
1,000-2,499	1.7%			
>2,500	1.9%			



Steers vs. Bulls

Average Prices from 2/2-10/2024 in Florida on #1 Calves									
		325		325 425		525		625	
Steer	\$4.22	\$1,371.50	\$3.48	\$1,479.00	\$2.92	\$1,533.00	\$2.67	\$1,668.75	
Bull	\$4.10	\$1,332.50	\$3.46	\$1,470.50	\$2.70	\$1,417.50	\$2.42	\$1,512.50	
Difference	\$0.12	\$39.00	\$0.02	\$8.50	\$0.22	\$115.50	\$0.25	\$156.25	





EFFECTS OF CASTRATION AGE AND A GROWTH IMPLANT DURING SUCKLING ON WEANING AND PRECONDITIONED WEIGHTS

T. T. MARSTON, D. A. LLEWELLYN, L. C. HOLLIS, AND J. W. HOMM K-STATE CATTLEMEN'S DAY 2003

Early Castration

90 DAYS OF AGE

Early Castration w/ Synovex C

90 DAYS OF AGE

Castration at Weaning

226 DAYS OF AGE



EFFECTS OF CASTRATION AGE AND A GROWTH IMPLANT DURING SUCKLING ON WEANING AND PRECONDITIONED WEIGHTS

T. T. MARSTON, D. A. LLEWELLYN, L. C. HOLLIS, AND J. W. HOMM K-STATE CATTLEMEN'S DAY 2003

At Weaning

EARLY CASTRATED + IMPLANTED

15 LBS HEAVIER THAN BULLS

28 Days After Weaning

EARLY CASTRATED + IMPLANTED
WT 20 LBS MORE THAN OTHERS





DURING THE STOCKER PHASE

Morbidity
17.5% vs. 38.4%

100 hd - 525 lbs Med Cost/ Trt = \$15

Draxxin KP @ \$2.45/cc - 1.1cc/100 lbs

Morbidity Decreases Net Returns Ave. 15%

Mortality 4% vs. 7.6%

	Price	Morbidity	Treatment Cost	Death Loss	Total Cost	Cost/Hd
Steers	\$2.92 \$1,533	17.5%	\$270	\$6,132	\$6,402	\$64.02
Bulls	\$2.70 \$1,417	38.4%	\$570	\$11,336	\$11,906	\$119.06

DURING THE STOCKER PHASE

Average Daily Gain

Range = 0.11 to 0.35 lbs/d or 13.5% less at least 30 days

	Price	Morbidity	Treatment Cost	Death Loss	Gain Loss/hd	Total Loss	Cost/Hd
Steers	\$2.92 \$1,533	17.5%	\$270	\$6,132	\$0.00	\$6,402	\$64.02
Bulls	\$2.70 \$1,417	38.4%	\$570	\$11,336	\$1,069.50	\$12,975.50	\$129.76

ADG = 2 lbs/day - 0.25lbs x 30 days = 7.5 lbs

Target Market W t = 800 lbs

Market Price on 800 lbs Steers = \$2.30 = \$17.25/hd loss

Cost/Hd Difference \$65.74

At Weaning

EARLY CASTRATED + IMPLANTED

15 LBS HEAVIER THAN BULLS



Average Prices from 2/2-10/2024 in Florida on #1 Calves 525 lbs

Steer \$2.92

Bull \$2.70

Difference \$0.22

30 Head Calves
Labor \$500 = \$16.50/hd
Implants = \$2.05/hd
Cost of Castration = \$18.55

W W Steers = 525 -- \$1,533 W W Bulls = 510 -- \$1,377

Difference \$156 - \$18.55 = \$137.45

\$137.45 X 30 = \$4,123.50



EFFECTS OF CASTRATION AGE AND A GROWTH IMPLANT DURING SUCKLING ON WEANING AND PRECONDITIONED WEIGHTS

T. T. MARSTON, D. A. LLEWELLYN, L. C. HOLLIS, AND J. W. HOMM K-STATE CATTLEMEN'S DAY 2003

At Weaning

EARLY CASTRATED + IMPLANTED

15 LBS HEAVIER THAN BULLS

28 Days After Weaning

EARLY CASTRATED + IMPLANTED

WT 20 LBS MORE THAN OTHERS



PROGRAMS

59.8% - NO TRAGET PROGRAM

Percent Operations

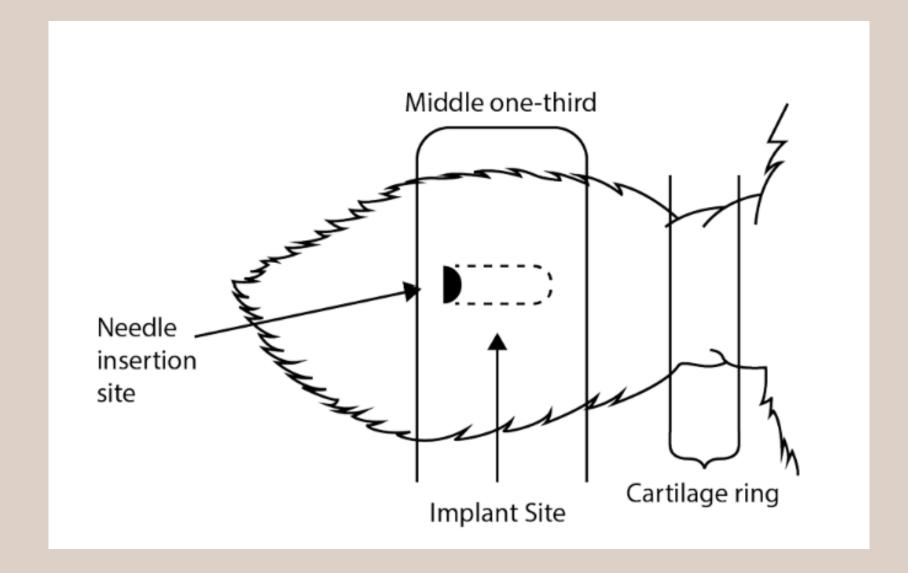
Herd Size (number of beef cows)

		nall 49)		dium -199)		rge r more)	All ope	rations
Marketing channel	Pct.	Std. error	Pct.	Std. error	Pct.	Std. error	Pct.	Std. error
Breed-influenced program	7.7	(1.0)	15.6	(1.7)	20.9	(2.7)	9.9	(0.9)
Age-and-source verification program	3.3	(0.7)	12.4	(1.6)	18.0	(2.3)	5.9	(0.6)
Conventional	59.1	(2.0)	62.2	(2.3)	60.4	(3.2)	59.8	(1.5)
Natural	13.4	(1.4)	17.9	(1.9)	26.1	(3.0)	14.9	(1.1)
Grass-fed	23.0	(1.7)	18.4	(1.9)	22.8	(3.2)	22.1	(1.3)
Certified organic*	0.5	(0.2)	0.4	(0.3)	1.2	(0.7)	0.5	(0.2)

^{*}Operation certified to the USDA organic standards.

Growth Implants





Estrogens Androgens Progestins

Table 2. Beef cattle implants approved for use in sucking calves and calves less than 400 pounds.

Steer	Heifer	Implant	Company	Ingredient/dose	Relative Potency	Payout
X X X	X	Ralgro® Compudose® Encore® Synovex®-C	Merck Elanco Elanco Zoetis	36 g zeranol 25.7 mg estradiol 43.9 mg estradiol 100 mg progesterone	Low Moderate Moderate	70 to 100 200 400
X	X	Component® E-C w/ Tylan®	Elanco	10 mg estradiol benzoate 100 mg progesterone 10 mg estradiol benzoate 29 mg tylosin tartrate ¹	Low	70 to 100 70 to 100

¹ Local antibiotic.

Table 3. Beef cattle implants approved for use in stocker calves and growing calves in confinement more than 400 pounds.

Steer	Heifer	Implant	Company	Ingredient/dose	Relative Potency	Payout
X	х	Ralgro®	Merck	36 g zeranol	Low	70 to 100
X		Compudose®	Elanco	25.7 mg estradiol	Low	200
X		Encore®	Elanco	43.9 mg estradiol	Low	400
X		Synovex®-S	Zoetis	200 mg progesterone 20 mg estradiol benzoate	Moderate	90 - 120
x		Component® E-S w/ Tylan®	Elanco	200 mg progesterone 20 mg estradiol benzoate 29 mg tylosin tartrate ¹	Moderate	90 - 120
	Х	Synovex®-H	Zoetis	200 mg testosterone propior 20 mg estradiol benzoate	nate Moderate	90 - 120
	Х	Component® E-H w/ Tylan®	Elanco	200 mg testosterone propior 20 mg estradiol benzoate 29 mg tylosin tartrate ¹	nate Moderate	90 - 120
X	х	Revalor®-G	Merck	40 mg trenbolone acetate 8 mg estradiol	Moderate	100 - 140
Х	Х	Component® TE-G w/ Tylan®	Elanco	40 mg trenbolone acetate 8 mg estradiol 29 mg tylosin tartrate ¹	Moderate	100 - 140
x	Х	Synovex® One Grass	Zoetis	150 mg trenbolone acetate 21 mg estradiol benzoate	Moderate	180 - 200

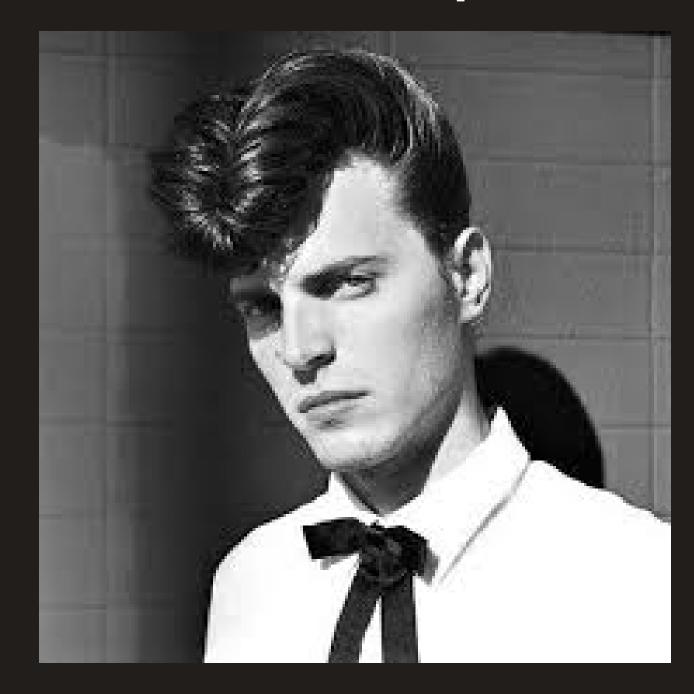
¹ Local antibiotic.

TYPES OF IMPLANTS

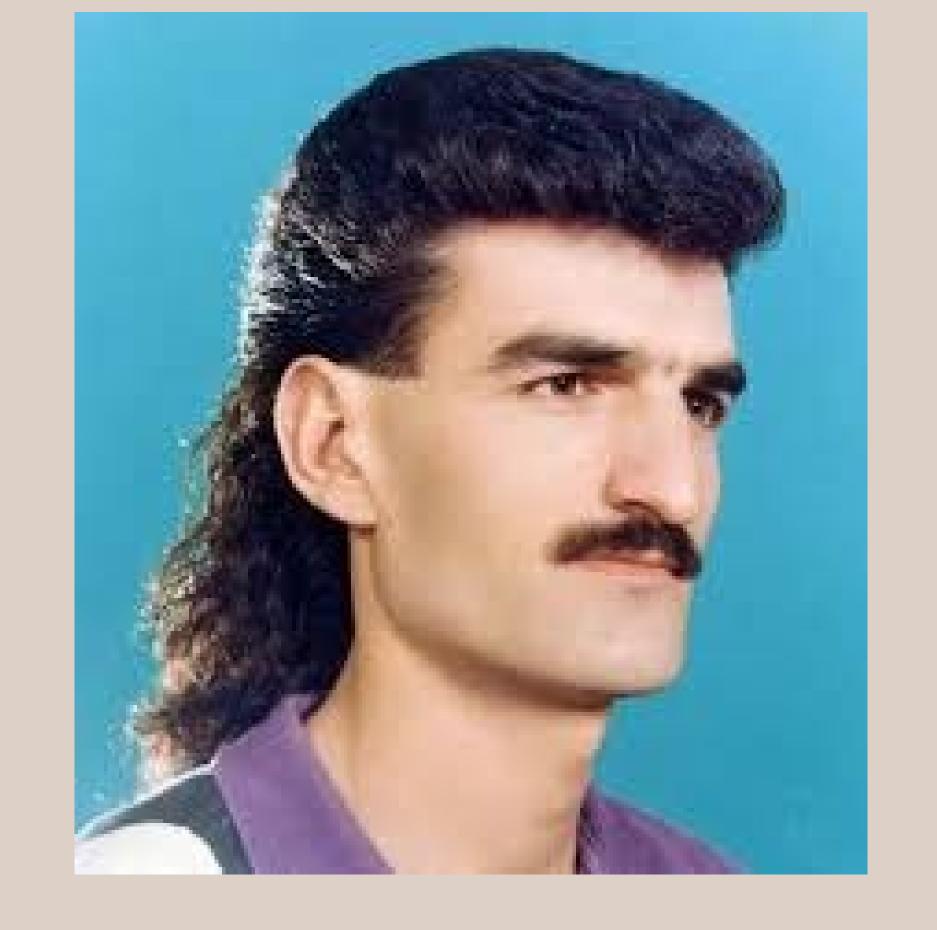
Increase ADG 0.1-0.2 lbs.

15-20 lbs. over Payout

Growth Implants



1950's -1960's Approved for Use



1970's-1980's - Heavily Researched and Proven



1990's – 2000's Everyone becomes confused about how we "feel" about implants



Current Status *It Is What It Is*





692 LBS.

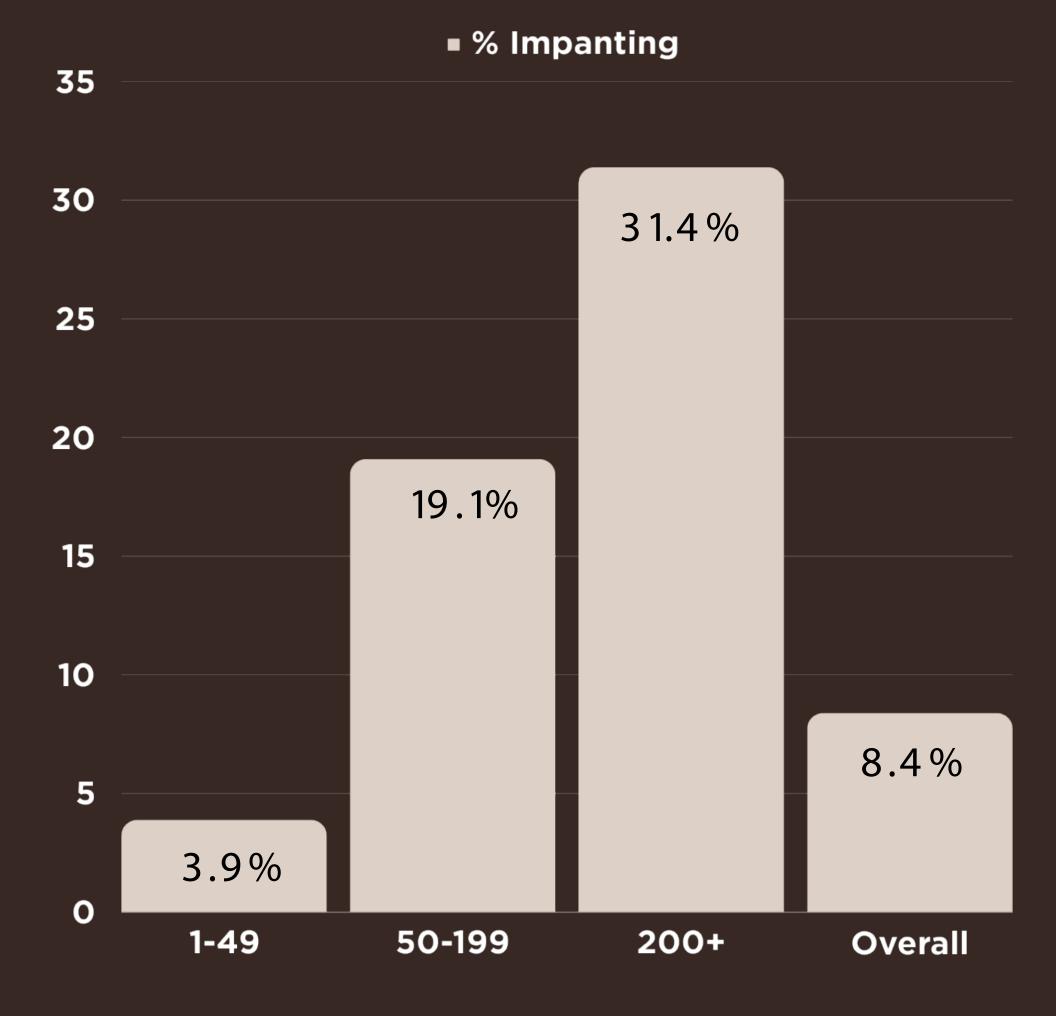
20 LB.
DIFFERENCE

712 LBS.

IMPLANTS PRIOR TO WEANING

77% IMPLANTED IN STOCKER PHASE

94% IMPLANTED IN FINISHING PHASE



Merck Animal Health partnered with Superior Livestock Auction and Kansas State University

2.5 Million Head

Actual Purchase Data

\$0.00

Discount

Average Prices from 2/2-10/2024 in Florida on #1 Calves 525 lbs

Steer

\$2.92



15 lbs = \$44

Make Hay When it Rains



DURING THE STOCKER PHASE

Morbidity
17.5% vs. 38.4%

100 hd - 525 lbs Med Cost/ Trt = \$15 Draxxin KP @ \$2.45/cc - 1.1cc/100 lbs Mortality 4% vs. 7.6%

	Price	Morbidity	Treatment Cost	Death Loss	Total Cost	Cost/Hd
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